

Information for suppliers 2023

Plantion BV

Wellensiekstraat 4

6718 XZ Ede (Gld)

0318-66 17 00

info@plantion.nl

www.plantion.nl/en

Trade register: 09124674 BTW-nr.: NL805547.447B01

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Plantion
Connecting in flowers and plants



[BloemenveilingPlantion](https://www.facebook.com/BloemenveilingPlantion)



[BloemenveilingPlantion](https://www.linkedin.com/company/BloemenveilingPlantion)



[VeilingPlantion](https://www.instagram.com/VeilingPlantion)

Opening times

See the website for current opening times

The year-round deadline for delivery of products is: 04.00 hours before that day's auction.
It is essential to devote extra attention to timely delivery of products to enable professional processing of the products. Please refer to our company regulations.

We would also like to draw your attention to the fact that Plantion can ensure a better spread of deliveries in consultation with growers and carriers. That way, there is an even spread as a result of which more attention can be devoted to checking, taking photos and setting up in the right place, for example.

Plantion distribution hall and docks*

Monday	03.30 - 21.00 hours
Tuesday	03.30 - 21.00 hours
Wednesday	03.30 - 21.00 hours
Thursday	03.30 - 21.00 hours
Friday	03.30 - 17.00 hours
Saturday	13.30 - 17.00 hours
Sunday	17.30 - 21.00 hours

Logistics resources depot (kegs, Danish trolleys, auction trolleys)

Monday	05.00 - 15.00 hours*
Tuesday	05.00 - 15.00 hours*
Wednesday	05.00 - 15.00 hours*
Thursday	05.00 - 15.00 hours*
Friday	05.00 - 15.00 hours*
Saturday	Closed
Sunday	Closed

**Collection of logistics resources (kegs and Danish trolleys) outside of opening times is by order only, with the order having been received by 13.00 hours. Orders can be placed by telephone (0318-66 17 00) or via Webview.*

A summary of all the kegs can be found on our website, view it [here](#).

The logistics resources depot can also assist with the return of kegs, cardboard, single-use trays and plastic. There is no access to the site and the auction hall from 17.00 hours on Friday evening until 13.30 hours on Saturday and from 17.00 hours on Saturday until 17.30 hours on Sunday. The building is then closed.

Summary of 2023 clock rates (including Pre-sales Distance Buying)

GENERAL

Administration costs (regardless of sales channel):

Fixed: € 250.00

Variable: 1.25% up to total sales of € 60,000.00

Collectivity levy

0.3% of product sales (for consumer marketing)

Liquidity levy:

1.00% of product sales for members and guest members

CLOCK

Member	2023
Commission Guest	3,5%
Member commission	3,5%
Individual shipper A commission	6,5%
Individual shipper B shipper commission (seasonal shippers) Contracted shippers	10%
Contracted shippers	5,5%
Overseas shippers	4,8%
Auction trolley levy	€10,00
CC levy	€7,00
Lot levy EAB/EABel	
Lot A	€2,95
Lot B	€2,45
Lot C	€1,70
Lot D	€1,00
Lot E	€0,80
Lot F t/m X	€0,70
Non-EAB-EABel levy per lot (on top of the standard lot levy)	€5,00
Landfill costs per keg for A2 and B quality	€2,00

No storage costs are charged for early delivery of products destined for the Tuesday or Thursday auction.

Summary of rates brokerage 2023

GENERAL

Administration costs (regardless of sales channel):

Fixed: € 250.00

Variable: 1.25% up to total sales of € 60,000.00

Collectivity levy

0.3% of product sales (for consumer marketing)

Liquidity levy:

1.00% of product sales for members and guest members

(GUEST) MEMBERS AND OTHER SUPPLIERS:

BROKERAGE SALES			
Commission			
Commission in accordance with graduated scale:	(Guest) members	Other suppliers	
0 - 75,000	4.00%	5.50 %	of product sales
75,000 - 200,000	3.50%	5.00%	of product sales
200,000 - 350,000	3.00%	4.50%	of product sales
350,000 - 500,000	2.50%	4.00%	of product sales
500,000 - 1,000,000	2.00%	3.50%	of product sales
1,000,000 - 5,000,000	1.50%	3.00%	of product sales
> 5,000,000	On request	On request	
0 - 200	€3.35	€3.35	per order line
200 - 400	€2.85	€2.85	per order line
400 - 800	€2.35	€2.35	per order line
800 - 2.000	€1.85	€1.85	per order line
> 2,000	€1.35	€1.35	per order line
Direct webshop	€1.00	€1.00	per order line
Non-EAB levy (first 10 incorrect words only charged at €0.01)	€5.00	€5.00	per transaction line
Cart levy	€5.50	€5.50	per cart

Summary of webshop rates (Direct from the grower)

GENERAL

Administration costs (regardless of sales channel):

Fixed: € 250.00

Variable: 1.25% up to total sales of € 60,000.00

Collectivity levy

0.3% of product sales (for consumer marketing)

Liquidity levy:

1.00% of product sales for members and guest members

(GUEST) MEMBERS AND OTHER SUPPLIERS:

WEBSHOP	2023
Commission Guest	3,5%
Member commission	3,5%
Individual shipper A commission	6,5%
Individual shipper B shipper commission (seasonal shippers) Contracted shippers	10%
Contracted shippers	5,5%
Overseas shippers	4,8%
Auction trolley levy	€10,00
CC levy	€7,00
Lot levy EAB/EABel	
Lot A	€2,95
Lot B	€2,45
Lot C	€1,70
Lot D	€1,00
Lot E	€0,80
Lot F t/m X	€0,70
Non-EAB-EABel levy per lot (on top of the standard lot levy)	€5,00
Landfill costs per keg for A2 and B quality	€2,00

Summary of 2023 passive brokerage rates

Plantion brokers are busy looking for the right matches between supplier and buyer every day. However, suppliers and buyers also regularly find each other on their own, with transactions subsequently taking place without the need for the involvement of our brokers. However, both parties, for reasons of their own, do appreciate settling transactions through Plantion.

However, the costs associated with such transactions can be a stumbling block. The 'normal' costs are charged at the moment and these are based on brokerage activities (visit, coordination, quality control, aftercare, etc.). Plantion has therefore looked at a methodology including suitable rates that we can provide to the market as a service.

In addition to passive sales, the 'grower-grower scheme' service also plays a role. After all, this step represents an 'extra' step in the chain and every step brings with it the relevant costs. Plantion has set up a service for this stream too.

Passive sales

A purchasing agreement that has come about without the involvement of a Plantion broker and which is also concluded without further interim actions (quality control, arranging stickers, confirmation of deliveries, etc.) or aftercare (claims handling, etc.).

Terms and Conditions

Passive sales may only take place after the grower and buyer have received permission for this from Plantion. The grower and buyer's involvement with Plantion, as well as the creditworthiness, are the most important factors. Permission can only be granted by the Director of Sales.

The purchase agreement in question must concern minimum product sales of € 10,000.00 and a maximum term of six months. It concerns an order to a single buyer number.

Several deliveries can take place in the context of the agreement.

An addendum has been added to the company regulations to reflect these conditions (article 16), <https://www.plantion.nl/over-ons/downloads/>.

Rates

The rates applied should be commensurate with the efforts that Plantion has to make. Aspects that play a role include administrative processing, the costs of covering debtor risks and costs for payment transactions.

- Grower: commission of 1.6%
 - no order costs
 - however, there is a collectivity levy, variable administration costs (if still applicable), and an auction trolley levy if via Plantion logistics
- Buyer: service charge of 0.75%
 - no order costs
 - however, there is a collectivity levy

Grower-grower scheme

In addition to passive brokerage orders, the grower-grower scheme is a service that is in demand. In this case too, it is important to determine when a transaction meets these conditions:

Grower-grower transaction:

A transaction between a Plantion grower and a fellow grower with the intention of further processing these products.

This last element is important. As it happens, it does not concern the trade a grower buys to supplement the stock in his own sales environment (home sales, for example). In this case, the grower is simply a buyer.

Terms and Conditions

A grower-grower transaction may only take place after permission is granted for this. This is based on grower involvement and the finding that it indeed concerns the trade of 'semi-finished products'. Permission can only be granted by the Director of Sales.

In addition, the receiving grower must be in possession of a buyer's number with the corresponding standard terms and conditions (Sepa payment, sufficient guarantees).

The purchase agreement in question must concern minimum product sales of € 10,000.00 and a maximum term of six months. It concerns an order to a single grower number.

Several deliveries can take place in the context of the agreement.

An addendum has been added to the company regulations to reflect these conditions (article 16), <https://www.plantion.nl/over-ons/downloads/>.

Rates

The rates applied should be commensurate with the efforts that Plantion has to make. Aspects that play a role include commercial and administrative processing, the costs of covering debtor risks, costs of payment transactions.

- Grower: commission of 1.6% no order costs
however, there is a collectivity levy, variable administration costs (if still applicable), and an auction trolley levy if via Plantion logistics
- Grower-Buyer: service charge of 1.1%
no order costs
however, there is a collectivity levy

Other 2023 rates

AUCTION TROLLEYS

Plantion utilises the national RFH auction trolley pool. These auction trolleys are rented out to customers by the pool owner (RFH). For more information, click [here](#).

If you do not have an RFH customer number, you can hire these auction trolleys from Plantion at comparable conditions and rates. You can contact Ans Peters or Claudia Sakkers from the administration department for this (0318-66 17 20).

DANISH TROLLEYS (the peak rate is shown between brackets)

Period	CC	Plate
Day	€ 1,75 (2,30)	€ 0,40 (0,50)
Month	€ 9,00 (12,50)	€ 2,10 (3,00)
Quarter	€ 18,00 (29,50)	€ 5,00 (7,00)
Six months	€35,00	€8,00
Year	€55,00	€12,00

The peak supplement applies to the peak season from 6 March through 25 June 2023. View the balances and transactions online [here](#)! There are no charges for this.

Informational products

With the exception of Distance Buying, there are no charges for informational products. However, a product subscription must be taken out in order to get the information. You can contact Relationship Management for this (0318-66 17 32 or relatiebeheer@plantion.nl).

Groothandelscentrum Plantion

Opening times

Monday	06.00 - 20.30 hours
Tuesday	06.00 - 20.30 hours
Wednesday	06.00 - 15.00 hours
	<i>Zalam open until 20.30 hours</i>
Thursday	06.00 - 20.30 hours
Friday	06.00 - 15.00 hours
	<i>Zalam open until 20.30 hours</i>
Saturday	06.00 - 09.30 hours Closed
Sunday	06.00 - 20.30 hours

Contact details

Contact person	Kitty Ouwenhand, Marketingcoördinator
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Groothandelaren

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